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## Welcome to iNETE Sourcing Globe





## About Us - Our Team

**INETE Sourcing Globe is backed by founders that are qualified engineers having rich and diverse industry experience.**

### **Mr. Sushil Singh – Director**

Manufacturing & Purchasing Specialist

**Qualification:** Graduate Production Engineer, EPLM from IIMC

**Industry Experience:** Over 30 Years

**Industry Sector:** Automotive, Tractor & Agri Equipment, Engine, Energy Sector (Genset/Wind Energy)

### **Mr. Girish Khulge – Director**

Purchasing, Component Development & Supply Chain Specialist

**Qualification:** Graduate Mechanical Engineer, MBA (Materials Management)

**Industry Experience:** Over 30 years

**Industry Sector:** Automotive, Tractor & Agri Equipment, Material Handling Equipment, White Goods.



# About Us – Vision, Mission, Objectives



## Our Vision

Our Vision is to become the most trusted and reliable export partner for businesses around the world, known for our exceptional Product Quality, On-Time delivery, and Customer-Centric approach recognized for sustainable practices, innovative solutions, and a commitment to creating value for our customers, stakeholders, and the communities we serve worldwide.



## Our Mission

Our Mission is to facilitate seamless trade by connecting global markets with quality products, offering unparalleled service, and fostering long-term relationships with suppliers and customers, while upholding the highest standards of integrity and sustainability.



## Objectives

- ❖ Promoting and Expanding International Trade
- ❖ Sourcing Products for Export
- ❖ Providing Market Research and Intelligence
- ❖ Logistics and Supply Chain Management
- ❖ Ensuring Compliance with International Regulations
- ❖ Building Relationships with International Buyers
- ❖ Providing Consultation and Advisory Services





# Why Outsource to India?

By outsourcing to India, businesses can leverage these advantages to enhance their operational efficiency and competitiveness in the global market.

## Strategic Advantages

- ❖ Cost Competitiveness
- ❖ Large Supplier Base
- ❖ Quality Assurance

## Economic Benefits

- ❖ Reduced Production Costs
- ❖ Access to Government Incentives
- ❖ Favorable Tax Environment

## Supportive Ecosystem

- ❖ Skilled Workforce
- ❖ World-Class Infrastructure

## Government Initiatives

- ❖ Simplified Regulatory Framework
- ❖ Export Promotion Schemes

## Operational Benefits

- ❖ Scalability
- ❖ Customization
- ❖ Reduced Lead Times

## Market Access

- ❖ Diverse Product Range
- ❖ Access to Local Markets

## Cultural Compatibility

- ❖ Language Proficiency
- ❖ Cultural Adaptability

## Risk Mitigation

- ❖ Legal Protection:
- ❖ Compliance with International Standards





## Our Services



### **Sourcing and Procurement Services**

- ❖ Spend Analysis
- ❖ RFQ (Request for Quote) Handling
- ❖ Supplier Identification
- ❖ Supplier Evaluation Improvement
- ❖ Negotiation Contract Finalization
- ❖ Supplier Integration



### **Quality Services**

- ❖ Supplier Quality Audits
- ❖ Supplier Quality Systems
- ❖ Advanced Quality Planning (AQP)
- ❖ Compliance with PPAP Requirements
- ❖ Complaint Management
- ❖ Training Programs



### **Other Services**

- ❖ Pre-Sourcing Services
- ❖ Compliance and Regulatory Services
- ❖ Payment and Financing Services
- ❖ Post-Shipment Services
- ❖ Technology-Enabled Services
- ❖ Other Value-Added Services



### **Supply Chain Management**

- ❖ Release schedules and forecasts to suppliers based on projections from customer. Ocean/ Air shipment management on Door-to-Door basis
- ❖ Consolidation
- ❖ Warehousing storage and Consignment Stock Management
- ❖ Purchase Order Management
- ❖ Execution of Export Orders (including documentation, clearances, post-export activities)



### **Engineering Design and Product Validation Services**

- ❖ Engineering Design Services
- ❖ Soft Validation Services
- ❖ Benefits



### **Component Development Services**

- ❖ Collaborative Design
- ❖ Prototyping and Testing
- ❖ Iterative Improvement



## Our USP

We are a highly experienced startup, with founders possessing over 60 years of combined working experience in Indian and multinational organizations across various functions, including:

Industry Experience &  
Expertise

Customer-Centric  
Service

Innovative Product  
Development

Sustainability & Ethical  
Sourcing

Competitive  
Pricing

In-depth Knowledge of  
Indian Suppliers

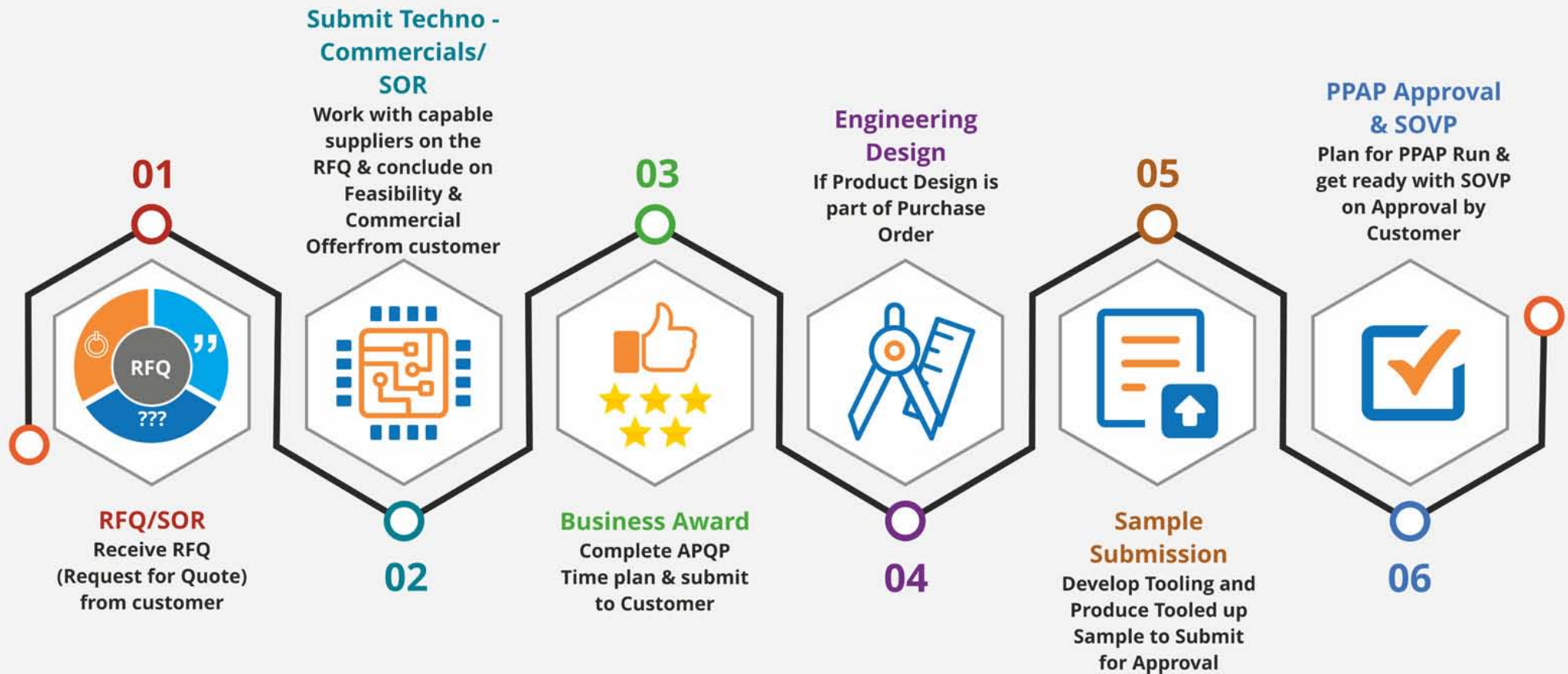
Expertise on Strategic  
Sourcing

Analyzing skills on Make  
V/s Buy Decision

## Benefits of Partnering with Us

- ❖ **Alternative Sourcing:** We provide alternatives to rising costs in other countries
- ❖ **Competitive Manufacturing Costs:** Our low manufacturing costs make value-added parts cost-effective
- ❖ **Local Expertise:** We leverage local knowledge to identify the right suppliers for developing products according to customer requirements
- ❖ **Sustainable Quality:** We ensure sustainable quality throughout our sourcing processes
- ❖ **Cost Effectiveness:** Our strategies are designed to deliver cost-effective solutions
- ❖ **Competitive Manufacturing Location:** India offers a competitive advantage in manufacturing
- ❖ **Strong Technical Capabilities:** Our team has robust technical and engineering capabilities

# Sourcing Methodology



# Connecting Indian Manufacturers with Global Customers



iNETE Sourcing Globe established in 2021, is a leading Indian sourcing services provider and component export organization with extensive experience in multiple sectors. Our organization specializes in responsiveness, customer focus, highly process driven system and following stringent quality norms with focus on.

1. **Quality Excellence:** We strive for continuous improvement in our products and processes to meet the evolving needs of our customers.
2. **Customer Centricity:** We prioritize building strong relationships with our customers, understanding their unique requirements, and delivering tailored solutions.
3. **Digitalization:** We are offering customer the real time update on its services.
4. **Integrity:** We operate with transparency, honesty, and ethics, ensuring compliance with international standards and regulations

## Industries to which we can cater

### Sectors

- ❖ Automotive
- ❖ Commercial Vehicles
- ❖ Electric 2-Wheelers
- ❖ Electric Vehicles
- ❖ Off-Highway Vehicles
- ❖ Material Handling Equipment
- ❖ Engineering Parts
- ❖ Machine Tools

### Commodities

- ❖ Ferrous Casting
- ❖ Aluminum Casting- HPDC, GDC, LPDC
- ❖ Forging
- ❖ Plastic
- ❖ Electricals
- ❖ Hydraulics
- ❖ Sheet Metal







## Contact Us

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