# WELCOME TO INETE Sourcing Globe



**INETE SOURCING GLOBE** 

Creating Value Together ...

#### Email:

marketing@inetesourcing.com

### Sourcing Services



### **ABOUT US**



iNETE Sourcing Globe is a highly recognized organization engaged in Sourcing and Supplying of Parts and Accessories. We could able to provide our unmatched varieties of products on large market scale with our strong management and technical team. These are all precious parts devised and are widely used for various essential Engine & Transmission Applications. We maintain good marketing network and good facilities to meet the rising needs of the market. Our products are available in various specifications and are provided to leading market brands. iNETE Sourcing Globe is a client-conscious organization that endeavours to offer our clients a quality-oriented range of products within the committed time frame. We have established a well-developed manufacturing unit along with an inhouse design unit that assist us in offering superior quality industrial moulds to our clients. Due to our ability to understand the client's idea and offering apt solutions, we have carved a niche for ourselves in the national as well as international market. From initial model to finished product, to assembling and packaging, our experts ensure that the international quality standards are being duly followed.



### **Company profile**



- \* iNETE Sourcing Globe is a procurement service provider focused on delivering sustainable value from emerging global markets for our clients. While offering a complete sourcing service to companies across the globe looking to procure effectively from low cost countries, we understand the challenges involved and work in partnership to address the risks and deliver results to the bottom line.
- \* We support our overseas partner as an Extended arm to meet the needs of products, in India.





### Our team



\* Our organization is backed by our team of experts, who are qualified Engineers having rich industry experience.

Mr. Sushil Singh - Director

Manufacturing & Purchasing Specialist Qualification-Graduate Production Engineer, EPLM from IIMC Industry Experience -Over 30 Years Industry Sector -Automotive, Tractor & Agri Equipment, Engine, Energy Sector (Genset/Wind Energy)

Mr. Girish Khulge - Director Purchasing & Supply Chain Specialist Qualification-Graduate Mechanical Engineer, MBA (Materials Management) Industry Experience -Over 28 years Industry Sector -Automotive, Tractor & Agri Equipment, Material Handling Equipment.



### **Our vision**



\* Our Prime Focus is the satisfaction of our Honourable Customers and our Prime Motto is to meet customers' requirements effectively and creating values for all, our customers and our Company and to Society.

### **Our mission**

\* We will constantly strive to implement the critical initiatives required to achieve our vision. In doing this, we will deliver operational excellence in every corner of the Company and meet or exceed our commitments to the many constituencies we serve. All of our long-term strategies and short-term actions will be moulded by a set of core values that are shared by each and every associate.



### Why India?

- \* Continuous cost reduction opportunities.
- \* Alternative source to rising costs in other countries.
- \* Low manufacturing Cost which makes value added parts cost competitive intern reducing spend.
- \* Local Expertise available to identify right supplier for developing product as per customer's requirements.
- \* Sustainable Quality
- \* Cost Effectiveness
- \* Competitive manufacturing location
- \* Low cost of manpower
- \* Strong technical and engineering capabilities
- \* Higher quality production runs



### **Benefit through our expertise**

#### Improved Supply Quality & Reliability

Through our systematic and local supplier relationship management we keep your requirements in the forefront of the suppliers mind throughout the supply contract.

#### **Increased Productivity**

iNETE Sourcing Globe's end to end process and training delivers increased productivity in terms of time to re-source categories and staff per category, leading to reduced operating costs and quicker time to benefit realization.

#### Economies of Scale

As a Procurement Service Provider working for multiple companies, we can achieve economies of scale which a client on a standalone basis could not leverage. We accomplish this through aggregating spend across multiple customers for the same category, investing in deep category knowledge and expertise, and lastly through negotiating leverage deals with suppliers.

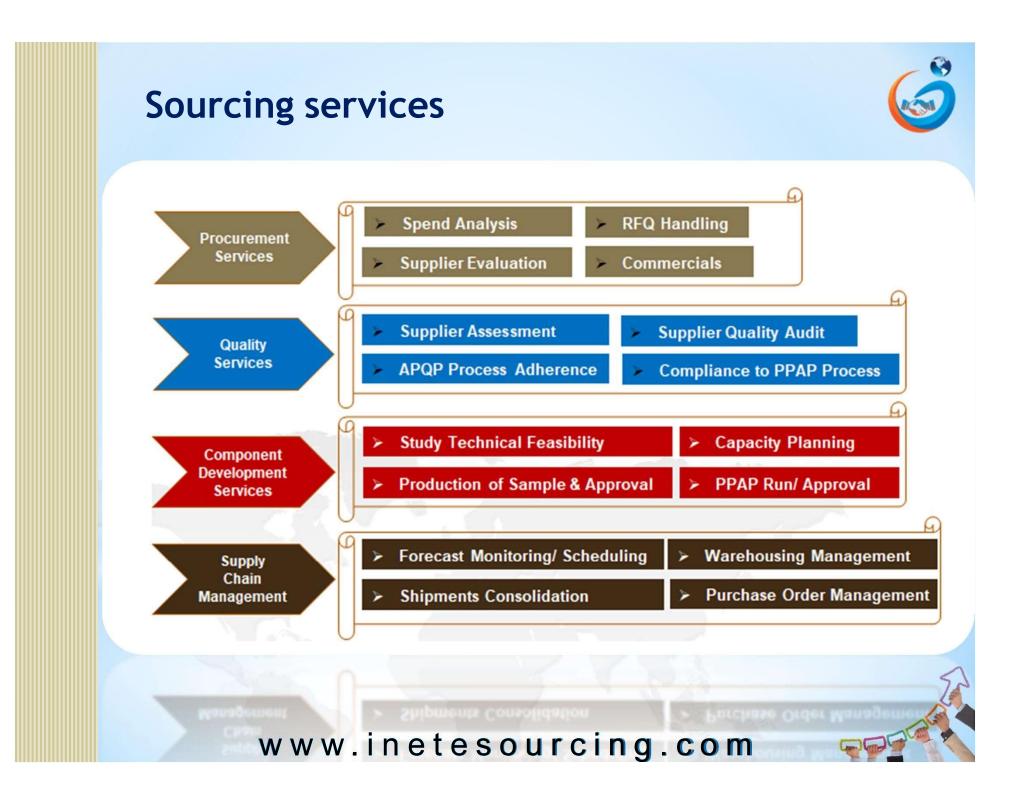
#### <sup>\*</sup> Increased Business Engagement & Alignment

A key success factor for iNETE Sourcing Globe is engaging the business stakeholders from the beginning to ensure the demand is truly understood and the sourcing model aligns to the operating model.

#### Supply chain and Logistics Management

End to End support through efficient Supply Chain/ Logistics Management.





### **Procurement services**



Our sourcing & Procurement team are experienced to meet your sourcing requirements from India and provide benchmarking data for your future projects, provide inputs for your sourcing strategy. Sourcing Management includes:

- Spend analysis
- RFQ (Request For Quote) Handling
- Supplier Identification
- Supplier Evaluation & Improvement
- Negotiation & contract finalization
- Supplier Integration



### **Quality services**



SCM employed best in industry quality professionals experienced in process of supplier evaluation, product feasibility, program management, continuous improvement and third party inspection. We provide the following Quality related service to our customers:

- Supplier Quality Audits
- Supplier Quality Systems
- Advance Quality Planning & adherence to APQP procedures.
- Compliance to PPAP requirements
- Complaint Resolution
- Training



### **Component development services**



Component Development is most critical activity in the sourcing process. With the expertise we have & the leverage with our suppliers, we are committed to give First Time Right product through below process:

- Technical Feasibility & FTG planning.
- Capacity planning based on annual requirement.
- APQP time plan sign off & continuous monitoring.
- Production of Sample lot & approval.
- Preparation for production of PPAP batch.





### Supply chain management



We provide Supply chain support through global logistics services & solutions from India. We offer fully customized and integrated Services for our customers like:

- Release schedules & forecasts to suppliers based on projections from customer.
- Ocean/ Air shipment management on Door to Door basis
- Consolidation
- Warehousing storage &

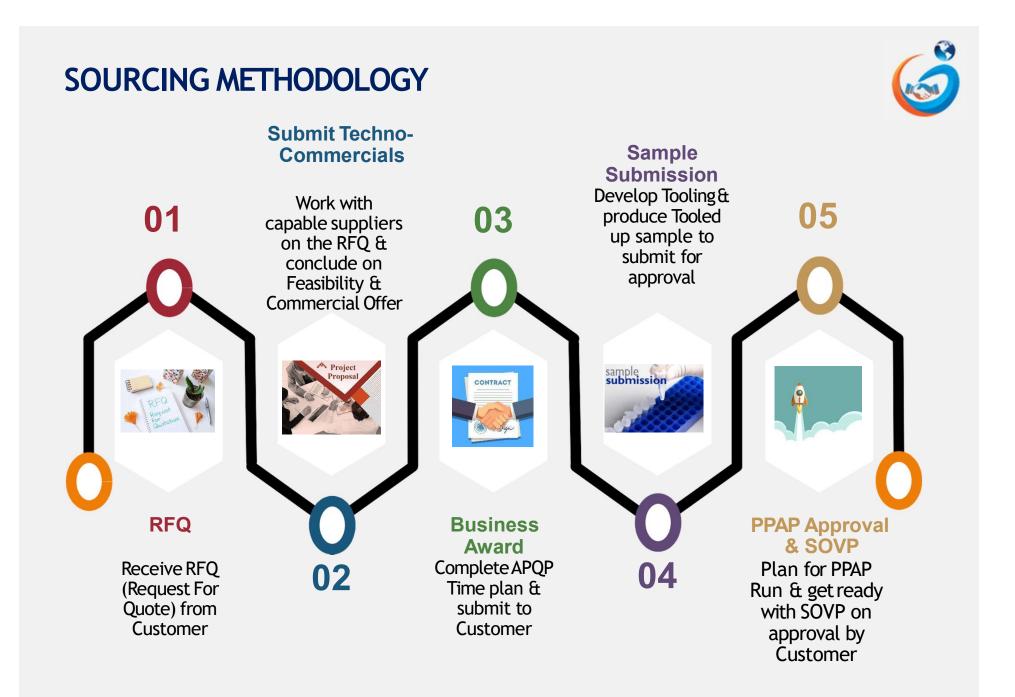
**Consignment Stock Management** 

- Purchase Order Management
- Execution of Export Orders (including documentation, clearances, post-export activities)









### Sectors served

#### Industries to which we can cater

Sectors

Automotive





**Electric 2-Wheelers** 

**Electric Vehicles** 

**Off-Highway Vehicles** 

**Material Handling Equipment** 

**Engineering Parts** 













### Manufacturing capabilities





**Ferrous Casting** 



**Ferrous Casting** 



**Ferrous Casting** 







**Aluminium Die Casting** 

## Manufacturing capabilities









**Aluminium Die Casting** 

**Aluminium Die Casting** 



Forgings





Forgings

## Manufacturing capabilities







Plastic



Plastic



**Rubber Parts** 







**Electrical Parts** 







**iNETE** Sourcing Globe

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